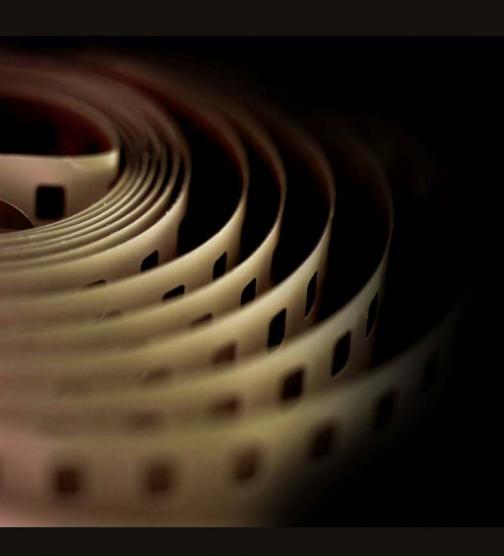


POWER BEAUTY SINCE 1902



### FILM





POWER BEAUTY SINCE 1902





### **POWER BEAUTY**

**SINCE 1902** 



**BRILLIANT WOMEN** 

HR, THE SPIRIT OF LUXURY

HR, A UNIQUE LINK

**SKINCARE** 

MAKE UP

THE HR APPROACH TO ADVICE

LATEST NEWS









## HR, A UNIQUE LINK



POWER BEAUTY



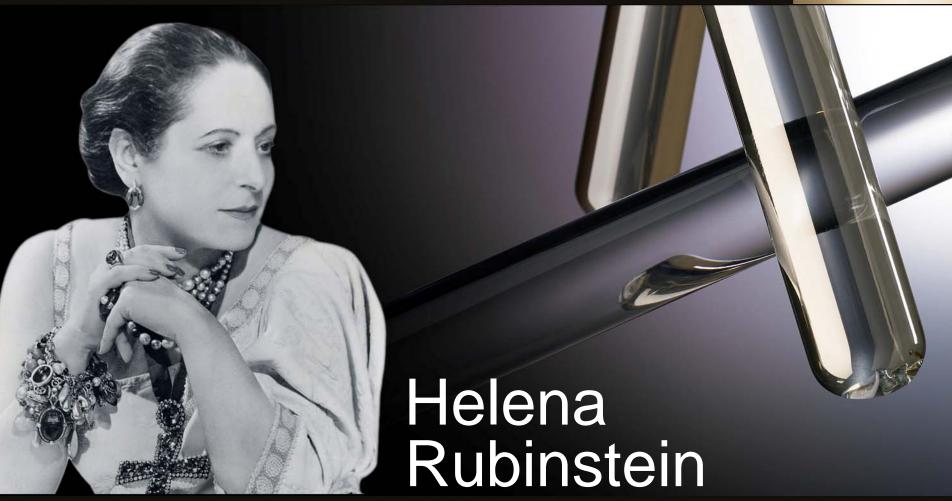


# BRILLIANT WOMEN

POWER BEAUTY SINCE 1902

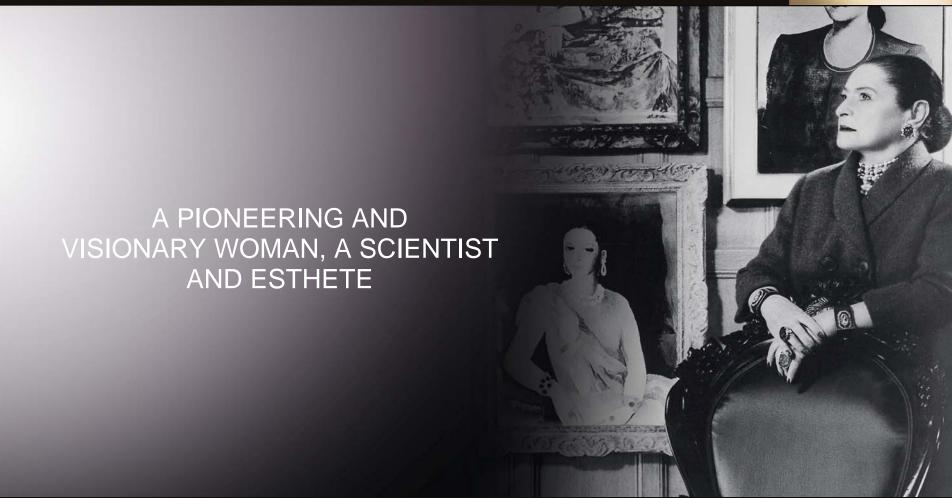






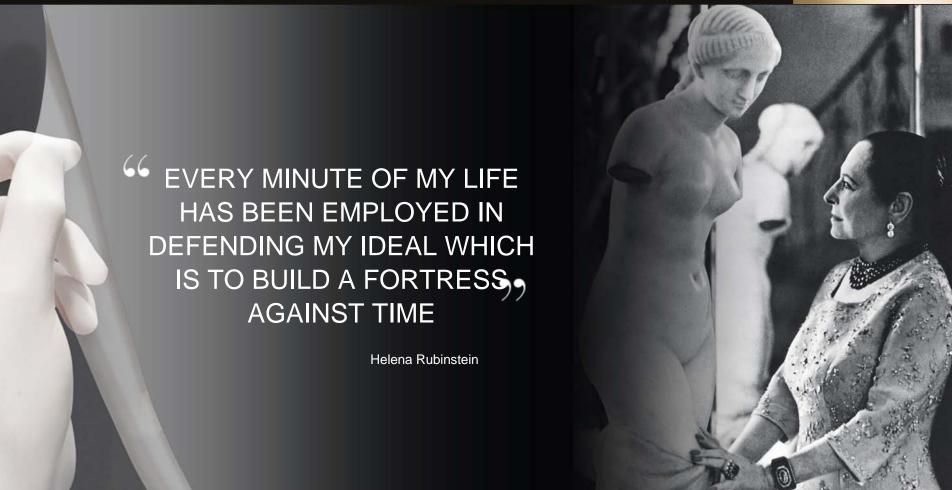


















FOR
AUDACIOUS
AND
DEMANDING
WOMEN













### WHAT WOULD YOU SAY ABOUT TIME?

- 1. Time is an assassin
- 2. I believe time is an ally
- 3. My ideal: to build a true fortress against time







### WHAT WOULD YOU SAY ABOUT TIME?

- 1. Time is an assassin
- 2. I believe time is an ally
- 3. My ideal: to build a true fortress against time







### WHAT WOULD YOU SAY ABOUT TIME?

- 1. Time is an assassin
- 2. I believe time is an ally
- 3. My ideal: to build a true fortress against time

### WHAT WOULD YOU SAY ABOUT WOMEN?

- 1. All women are different
- 2. Women are neither beautiful nor ugly
- 3. There are no ugly women, only lazy ones







### WHAT WOULD YOU SAY ABOUT TIME?

- 1. Time is an assassin
- 2. I believe time is an ally
- 3. My ideal: to build a true fortress against time

### WHAT WOULD YOU SAY ABOUT WOMEN?

- 1. All women are different
- 2. Women are neither beautiful nor ugly
- 3. There are no ugly women, only lazy ones







### WHAT WOULD YOU SAY ABOUT TIME?

- 1. Time is an assassin
- 2. I believe time is an ally
- 3. My ideal: to build a true fortress against time

### WHAT WOULD YOU SAY ABOUT WOMEN?

- 1. All women are different
- 2. Women are neither beautiful nor ugly
- 3. There are no ugly women, only lazy ones

### WHAT WOULD YOU SAY ABOUT BEAUTY?

- 1. Beauty cannot be standardized, it is as multi-faceted as life
- 2. Beauty is a quest for perfection
- 3. Beauty is futile







### WHAT WOULD YOU SAY ABOUT TIME?

- 1. Time is an assassin
- 2. I believe time is an ally
- 3. My ideal: to build a true fortress against time

### WHAT WOULD YOU SAY ABOUT WOMEN?

- 1. All women are different
- 2. Women are neither beautiful nor ugly
- 3. There are no ugly women, only lazy ones

### WHAT WOULD YOU SAY ABOUT BEAUTY?

- 1. Beauty cannot be standardized, it is as multi-faceted as life
- 2. Beauty is a quest for perfection
- 3. Beauty is futile













# A BEAUTIFUL, INTELLIGENT, DETERMINED AND DEMANDING WOMAN





66

I'M NOT 20, I'M NOT 30,
BUT I'M CERTAINLY
DIFFERENT FROM WHAT
MOST PEOPLE FEEL
SOMEONE IN HER, 40s
SHOULD BE
Demi Moore







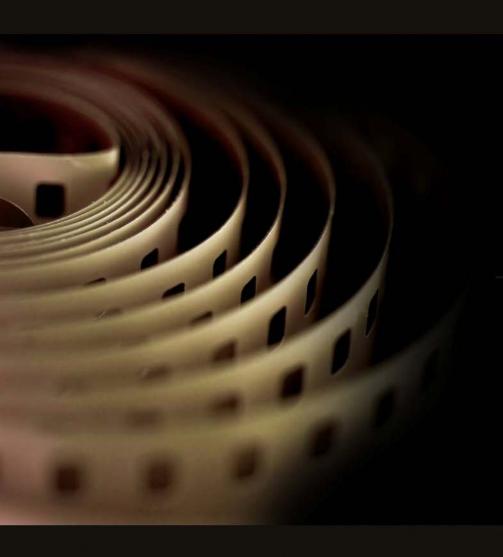
I HOPE TOGETHER
WE CAN INSPIRE
EVERY WOMAN TO
LIVE BRILLIANTLY

Demi Moore









### 2007... SIGNING DEMI MOORE





# BEHIND THE SCENES WITH DEMI MOORE...







- 1. 2004
- 2. 2007
- 3. 2009







- 1. 2004
- 2. 2007
- 3. 2009







- 1. 2004
- 2. 2007
- 3. 2009

### TO CELEBRATE HER MATERNITY, DEMI DARINGLY POSED NUDE AND PREGNANT IN:

- 1. Vanity Fair
- 2. Elle
- 3. Vogue







- 1. 2004
- 2. 2007
- 3. 2009

### TO CELEBRATE HER MATERNITY, DEMI DARINGLY POSED NUDE AND PREGNANT IN:

- 1. Vanity Fair
- 2. Elle
- 3. Vogue







- 1. Mr Brooks
- 2. Disclosure
- 3. Ghost







- 1. Mr Brooks
- 2. Disclosure
- 3. Ghost







- 1. Mr Brooks
- 2. Disclosure
- 3. Ghost

# WHICH PRODUCT DOES SHE ALWAYS KEEP IN HER HANDBAG?

- 1. Wanted Rouge
- 2. Collagenist Lip Zoom
- 3. Magic Concealer







- 1. Mr Brooks
- 2. Disclosure
- 3. Ghost

# WHICH PRODUCT DOES SHE ALWAYS KEEP IN HER HANDBAG?

- 1. Wanted Rouge
- 2. Collagenist Lip Zoom
- 3. Magic Concealer



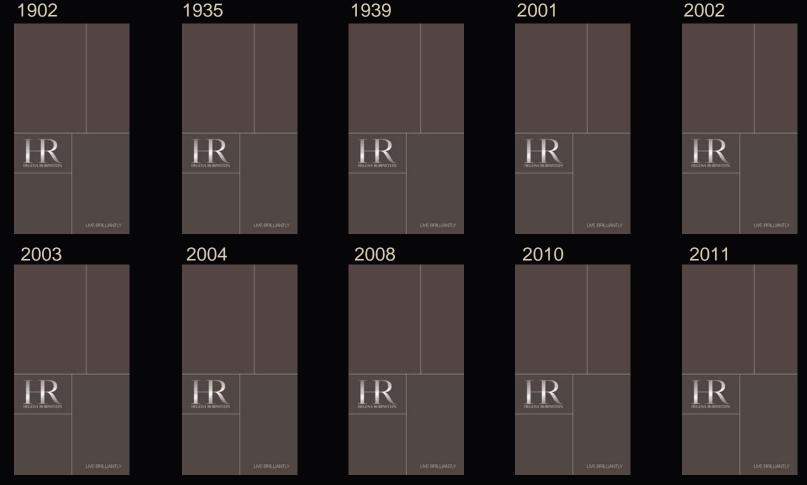
# PIONEERING BEAUTY SINCE 1902...





### PIONEERING BEAUTY SINCE 1902...

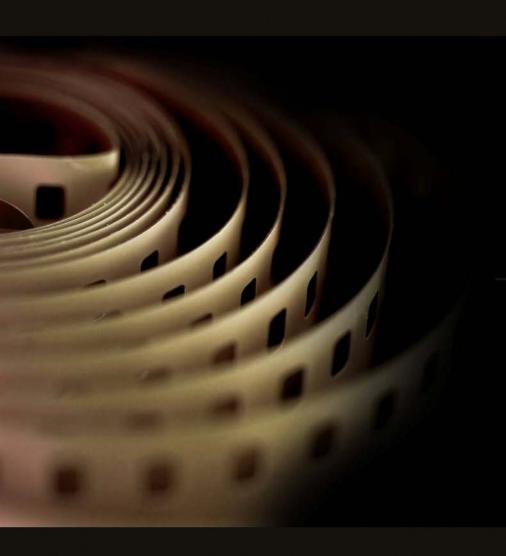












### POWER BEAUTY







# HR, THE SPIRIT OF LUXURY

HR, THE SPIRIT OF













### HR CODES OF LUXURY

THE HR MAISON







THE HR MAISON



#### A SIGNATURE





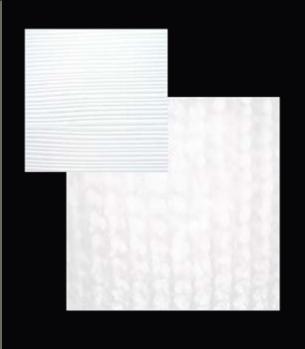


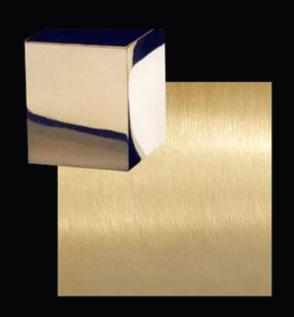
THE HR MAISON



A UNIQUE HARMONY OF COLORS AND MATERIALS





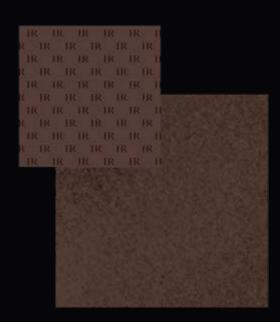




THE HR MAISON



50% GLAMOROUS TAUPE TO CREATE A SIGNATURE INSTITUTIONAL STYLE



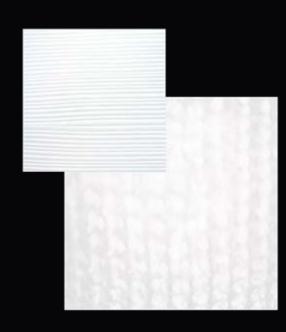




THE HR MAISON



40% HIGH-TECH WHITE DEDICATED TO SERVICE AND BEAUTY CONSULTATION



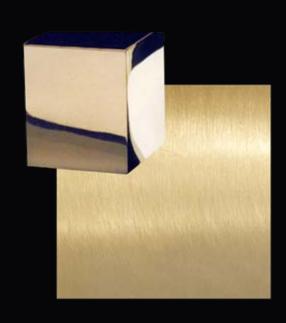




THE HR MAISON



10% DISCREET LUXURY GOLD FOR ALCOVES, THE HR SIGNATURE







INTERNATIONAL SPECTRUM, KEY MARKETS SUCH AS ...





EUROPE Italy Spain Germany Benelux Switzerland Greece

Portugal Russia

AMERICA Mexico Chile Argentina ASIA China Hong Kong Japan

MIDDLE EAST Dubai

REAXEL

Asia Europe

FINLAND, STOCKMANN HELSINKI







ITALY, LA RINACENTE DUOMO









SPAIN, MADRID CI SAN JOSE DE VALDERAS





SPAIN, MADRID ECI PRECIADOS





SPAIN, SEVILLA ECI NERVION







MEXICO, LIVERPOOL POLANCO









DENMARK, AARHUS







CHINA, CIUWEI BEIJING









CHINA, PARKSON BEIJING







CHINA, JINHUA XIAN







CHINA, CENTRAL HANGZHOU







CHINA, BEIJING MITSUKOSHI







CHINA, NINGBO CITY PLAZA







CHINA, CHENGDU RENHE









CHINA, WUHAN NEW WORLD







HONG KONG, UNION SQUARE





HONG KONG, ELEMENTS UNION SQUARE









HONG KONG, LANE CRAWFORD PACIFIC PLACE









SHANGHAI, ISETAN WESTGATE







SHANGHAI, MORIGUCHI KEIHAN





JAPAN, ODAKYU SHINJUKU







JAPAN, TOKYO MATSUYA GINZA





JAPAN, FUKUOKA IWATAYA





JAPAN, SEIBU IKEBUKURO





JAPAN, OSAKA MITSUKOSHI





JAPAN, KASHIWA TAKASHIMAYA





JAPAN, SEIBU IKEBUKURO







#### THE EXPRESSION OF LUXURY HR



#### ACCESSORIES TO REVEAL WOMEN'S BEAUTY









#### THE EXPRESSION OF LUXURY HR

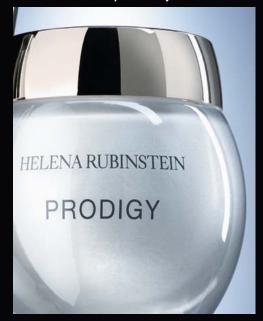


# PRODIGY, THE MOST PRODIGIOUS SKINCARE WHERE LUXURY AND SENSUALITY COMBINE WITH INNOVATION

The miracle of Bio-sap, a true life elixir



A streamlined, rounded and voluptuous jar



An unforgettable impression of substance and sensations







# HR, A UNIQUE LINK

Why Helena Rubinstein is an ally for the most demanding beauty advisors





## THE HR BRAND EXPERIENCE



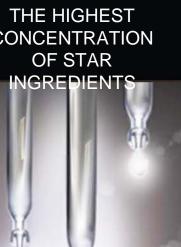


**BEST BEFORE AESTHETIC MEDICINE** 



THE BEST OF **PRODIGIOUS NATURE** 

CONCENTRATION **OF STAR** INGREDIENTS.





**UNIQUE COLLABORATION** WITH EXPERTS IN **MEDECINE &** SCIENTIFIC RESEARCH









# THE HR BRAND EXPERIENCE





# UNPRECEDENTED ALLIANCE WITH LACLINIC MONTREUX







## THE HR BRAND EXPERIENCE



HR brings power beauty since 1902 to the most demanding women: the highest concentration of star ingredients for the best results before aesthetic medicine

## THE HR "MUST HAVE"





# GUARANTEED SUCCESS

THE HR MUST HAVE PRODUCTS ARE HIGHLY RATED BY OUR MOST LOYAL CLIENTS AND BY THE WORLD PRESS.

Your fail-safe recommendations



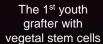
# HR "MUST HAVES"



## YOU CAN NO LONGER LIVE WITHOUT THEM









Global anti-aging repair serum



A true life concentrate for a global antiageing action



Global anti-ageing eye care for a prodigious multi-zone result

PRODIGY EYE ZONE SERUM



Instant cosmetic intervention: radiance injection, active lift.



PRODIGY BASE



Balanced skin color Perfect coverage & skin surface 12H hold, UV protection



Intense volume & lengthening for feline eyes





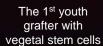
# HR "MUST HAVE"



## 66 YOU CAN NO LONGER LIVE WITHOUT THEM









A true life concentrate for a global anti-ageing action



Instant cosmetic intervention: radiance injection, active lift.



Instant firming and replumping eye care



Premium UV anti-ageing protection



Corrective smoothing make-up base



Balanced skin color Perfect coverage & skin surface 12H hold, UV protection



Intense volume & lengthening for feline eyes















### PRODIGIOUS GLOBAL ANTI-AGEING CARE



COLLAGENIST WITH PRO-XFILL Anti-wrinkle – Replumping – Filling 40+

















EYE / LIP CARE

**CREAM** 

**SERUM** 



Re-PLASTY MÉSOLIFT COSMETIC

Active lifting Radiance injection Ideal plasticity









Re-PLASTY HIGH DEFINITION PEEL

Skin perfecting Smoothed wrinkles Reduced spots

## ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency









## PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration

### PRODIGIOUS GLOBAL ANTI-AGEING CARE

























## PRODIGY Re-PLASTY MÉSOLIFT COSMETIC

**SERUM** 

**CREAM** 

Active lifting Radiance injection Ideal plasticity







## PRODIGY Re-PLASTY HIGH DEFINITION PEEL

Skin perfecting Smoothed wrinkles Reduced spots

## ANTI-AGEING WHITENING UV

AGEWHITE POWER K

Anti-spots - Clarity Translucency









### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration

# **FILM**





## SPECIALIST ANTI-AGEING CARE





## IN FRONT OF THE

## **MIRROR**

With time, my skin is getting dehydrated and it seems to cause fine lines. More than just a moisturizer, I would like a skincare that deeply hydrates my skin and visibly preserves its youth.































# HYDRA COLLAGENIST





## DEEP HYDRATION ANTI-AGEING CREAM DENSIFYING, SMOOTHING

Fix water in the dermis Lock water in the epidermis

Hydration is instantly and durably reactivated Dehydration wrinkles are reduced Skin is better hydrated, denser, smoother and visibly younger

DERM-HYDRAFIX COMPLEX Collagen microspheres

## DEEP HYDRATION ANTI-AGEING INTENSIVE SERUM DENSIFYING, SMOOTHING

Doubly concentrated in collagen microspheres to fix water in the dermis and lock it in the epidermis

An intense hydration is instantly and durably reactivated

Dehydration wrinkles are reduced, skin is firmer and more radiant

Skin is better hydrated, denser, smoother and visibly younger

DERM-HYDRAFIX COMPLEX
Doubly concentrated in collagen microspheres

±





# HYDRA COLLAGENIST



Fix water in the dermis Lock water in the epidermis

Eye contour is instantly and durably hydrated Dehydration wrinkles are smoothed Puffiness and dark circles are faded

DERM-HYDRAFIX COMPLEX Collagen microspheres

DEEP HYDRATION MASK INTENSE RE-INFUSION

Fix water in the dermis Lock water in the epidermis

Skin is intensely re-hydrated, Regaining comfort, elasticity and radiance

DERM-HYDRAFIX COMPLEX Collagen microspheres

Ŀ

### PRODIGIOUS GLOBAL ANTI-AGEING CARE

**HYDRA COLLAGENIST** Specialist anti-ageing care 30+









**CREAM** 

**SERUM** 

EYE / LIP CARE











## **INSTANT COSMETIC INTERVENTIONS**

Re-PLASTY MÉSOLIFT COSMETIC

Active lifting Radiance injection Ideal plasticity







Re-PLASTY HIGH DEFINITION PEEL

Skin perfecting Smoothed wrinkles Reduced spots

## ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency











### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration

## 1111

## SPECIALIST ANTI-AGEING CARE





# IN FRONT OF THE

## **MIRROR**

My face is becoming more furrowed with age. My skin is less toned. I have noticed that my wrinkles and fine lines are more and more visible. I would like a skin care treatment to replump my skin.











COLLAGENI

VISIBLE ANTI-WRINKLE RESULT NO INJECTION, NO COMPROMISE

ACTION ON THE 5 COLLAGENS IN THE SKIN SKIN PLUMPED WITH YOUTHFULNESS



# SPECIALIST ANTI-AGEING CARE





# COLLAGENI

WITH PRO-XFILL

ST

PRO-XFILL COMPLEX

Pro-Xylane™ + Collastim™

Acts as a "replumping beauty injection" Stimulates the 5 collagens responsible for the resistance of cutaneous tissues



## 1111

## SPECIALIST ANTI-AGEING CARE





# COLLAGENI

WITH PRO-XFILL

ST

PRO-XYLANE™ & COLLAGEN ACTIVATORS

Trigger intense production of IV anchoring collagen and VII collagen, particularly lacking under wrinkles

## COLLASTIM™

Stimulates the synthesis of collagen support fibers (I, III & V) and reorganizes them into a solid, regular network.



RESULTS

**TECHNOLOGY** 

## SPECIALIST ANTI-AGEING CARE



## COLLAGENIST

WITH PRO-XFILL

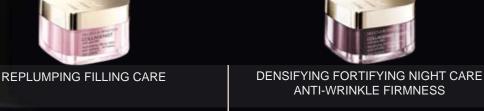
Head-on action on the 5 collagens

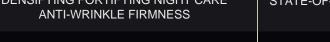
Skin plumped with youthfulness

Wrinkles and fine lines are filled

responsible for skin tone and firmness







Head-on action during the night to consolidate and protect skin's collagen reserves

Skin plumped with youthfulness On waking, skin is as though no longer crumpled-looking

Pro-Xfill complex Malt extract Vitamin E Blueberry extract STATE-OF-THE-ART ANTI-WRINKLE ESSENCE HIGH DOSE PRO-XFILL

High concentration pro-Xfill for dual action on the surface, where the wrinkle makes its mark, and at the heart of the wrinkle

Skin plumped with youthfulness

Even deep wrinkles become spectacularly less visible

Pro-Xfill complex Collagen micro-spheres Hyaluronic acid microcapsules

Pro-Xfill complex Collastim™ Collagen micro-spheres







# COLLAGENIST

WITH PRO-XFILL







ANTI-WRINKLE ANTI-SUNKEN EFFECT
Relaunches the synthesis of anchoring collagens and reorganizes collagen fibers around the eyes
Replumped and smoothed eye contour Smoothed-out eyelids Anti-sunken effect
Pro-Xfill complex Collastim <sup>™</sup> Collagen micro-spheres Extract of ruscus Caffeine

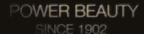
INSTANT VOLUMIZER ANTI-WRINKLE	
Rebuilds a resilient, plumped skin support cushion on and around the lips	
Instantly replumped lips Visibly smoothed contours	
Pro-Xfill complex Collastim™ Collagen micro-spheres	E

PORE GENIUS REFINING SMOOTHING SERUM
Pore refining collagen effect acts on pores deep down to immediately refine the surface
Skin is smoothed by retouched photo effect Pores are tightened – texture as if defined
Laminaria algae extract Poretight solution





# SENSORIAL DISCOVERY



### PRODIGIOUS GLOBAL ANTI-AGEING CARE

30+











**CREAM** 

**SERUM** 















Re-PLASTY MÉSOLIFT COSMETIC

Active lifting Radiance injection Ideal plasticity









Re-PLASTY HIGH DEFINITION PEEL

Skin perfecting Smoothed wrinkles Reduced spots

## ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency











### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration

## 1111

# PRODIGIOUS GLOBAL ANTI-AGEING CAI





# PRODIGIOUS GLOBAL ANTI-AGEING CAI





# PRODIGIOUS GLOBAL ANTI-AGEING CAI





















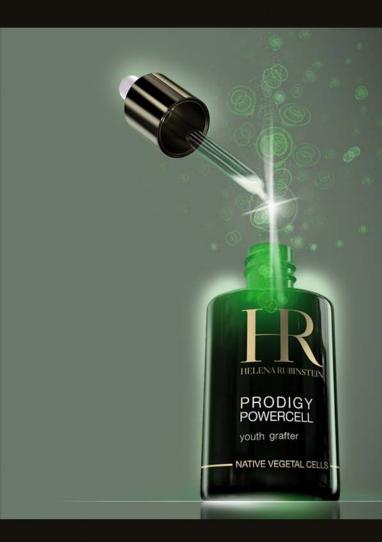






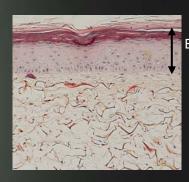






# PRODIGY POWERCELL

**PROVEN RESULTS** 



Reconstructed skin with the fibroblasts of a 22 year old and without active ingredient (at 42 days)



Reconstructed skin with the fibroblasts of an over-50 year old, improved with Oceanic Crista vegetal stem cells (at 35 days)









#### PRODIGY POWERCELL





Cellular regeneration -Tissular repair -Anti-free radical defense

From 5 days, the visible signs of vounger skin

Smoothed skin - Reinforced tonicity - Recreated radiance rehydration 24H

Oceanic Crista vegetal stem cells: 100% active power



#### YOUTH GRAFTER THE CREAM

Cellular regeneration – tissular repair - anti-free radical defense Powerful anti-oxidizing action and anti-ageing defense of the skin

From 5 days, the visible signs of a younger skin

Fortified skin – reduced wrinkles revealed radiance – continuous hvdration

Oceanic Crista vegetal stem cells Emblica extract

Vitamin E

LHA



#### YOUTH GRAFTER THE EYE CARE

Cellular regeneration – tissular repair - anti-free radical defense Anti-ageing repair and anti-oxidizing protection of the sensitive area of the eye contour

From 5 days, the visible signs of a vounger skin

Immediate anti-puffiness desaturated dark circles smoothed wrinkles

Oceanic Crista vegetal stem cells Emblica extract

Vitamin E

Caffeine - Escin



#### YOUTH GRAFTER NIGHT SIDE NIGHT

Cellular regeneration – Tissular repair - anti-free radical defense From 4 days, an accelerated repair of the skin for a 3 times better quality

Night after night, skin regenerates

Smoothed skin - Reinforced tonicity-

Recreated radiance

Concentration of Oceanic Crista vegetal stem cells multiplied by 5 compared to serum

High Proxylane concentration (10%)

Nourishing texture

#### SPECIALIST ANTI-AGEING CARE

#### PRODIGIOUS GLOBAL ANTI-AGEING CARE

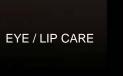












**SERUM** 

**CREAM** 











#### Re-PLASTY MÉSOLIFT COSMETIC

Active lifting Radiance injection Ideal plasticity











Re-PLASTY HIGH DEFINITION PEEL

Skin perfecting Smoothed wrinkles Reduced spots

#### ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency











#### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration





### IN FRONT OF THE

#### **MIRROR**

66 My skin is dehydrated, my complexion is uneven, wrinkles and lines are appearing. I'm looking for a skin care that can work on every front.

















### **TARGET**

**WRINKLES** 

LOSS OF TONICITY

**UNEVEN COMPLEXION** 

LACK OF RADIANCE

**DEHYDRATION** 

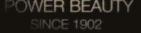
















### **PRODIGY**

A GLOBAL ANTI-AGEING CONCENTRATE

TO SIMULTANEOUSLY TARGET THE 5 MECHANISMS

OF AGEING SKIN

SMOOTHNESS – FIRMNESS – RADIANCE – HYDRATION - EVEN COMPLEXION







### **PRODIGY**

**TECHNOLOGICAL EXPERTISE** 

"ENCAPSULATED" BIO-SAP

A blend of 15 of the most high performance and highly concentrated anti-ageing active ingredients for incomparable anti-ageing power



### PRODIGIOUS GLOBAL ANTI-AGEING CAI





#### **PRODIGY**

"ENCAPSULATED" BIO-SAP:

GATULINE, PRO-VITAMIN B5, ROYAL JELLY Cellular renewal

RICE PEPTIDES AND SOY SEED EXTRACT Protection of collagen and elastin fibers

WHITE GRAPE AND BEECH BUD EXTRACT, VITAMINS Cg

RUSCUS EXTRACT, CAFFEINE Microcirculation

CERAMIDE PRECURSORS, CHOLESTEROL Lipid synthesis

# PRODIGIOUS GLOBAL ANTI-AGEING CAI

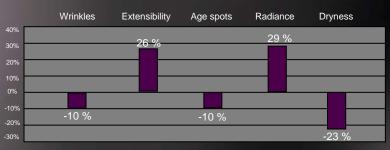




### **PRODIGY**

A PRODIGY OF SCIENCE, WHOSE EFFICACY
HAS BEEN RECOGNISED BY DERMATOLOGISTS

Smoothness, reduced wrinkle surface Improved skin extensibility
Reduced dark spot intensity
Improved radiance
Improved hydration





### PRODIGY



#### **GLOBAL ANTI-AGEING** CONCENTRATE

Simultaneously targets the 5 mechanisms of ageing skin

Incomparable anti-ageing power Smoothness, firmness, radiance, hydration, even complexion

"Encapsulated" Bio-sap



#### **GLOBAL ANTI-AGEING CONCENTRATE** EYE BALM

Simultaneously targets the 5 mechanisms of ageing skin on the eye contour

Smoothness, firmness, radiance, hydration, even complexion

Instantly masks imperfections and fills eye contour wrinkles

Exclusive "encapsulated" Bio-sap for the eye contour



#### **NIGHT TISSULAR** GLOBAL ANTI-AGEING NIGHT

Synchronizing night care

Fights against the nocturnal mechanisms of ageing skin

Prodigious magistral night care

Luminous skin on waking, smooth, firm, supple, intensely nourished

Nocta-sap™





### PRODIGY





Targeted action in a "transversal band" across the entire eye zone

Prodigious multi-zone results Instant lift, retightened eyelids, Wrinkles smoothed, temples re-tautened

"Encapsulated" Bio-sap Exclusive tensor-effect active ingredient



GLOBAL ANTI-AGING REPAIR SERUM

Tissue regeneration and repair of skin damage

Skin is as if "rewoven"

Irrigated by a life concentrate, skin is refirmed, smoothed, even toned and luminous.

Bio-Matrice™ "Encapsulated" Bio-sap



**ANTI-AGEING CLEANSER &** ANTI-AGEING MAKE-UP REMOVER

Exceptional anti-aging cleansing ritual that delivers 5 fundamental benefits to skin

Clear, transparent and moisturized skin

Smooth, soft, soothed, even toned and luminous

Purifying Bio-sap Micellar oils

#### SPECIALIST ANTI-AGEING CARE

#### PRODIGIOUS GLOBAL ANTI-AGEING CARE











**SERUM** 













IR

#### **INSTANT COSMETIC INTERVENTIONS**

Re-PLASTY MÉSOLIFT COSMETIC

Active lifting Radiance injection Ideal plasticity









Re-PLASTY HIGH DEFINITION PEEL Skin perfecting Smoothed wrinkles Reduced spots

#### ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency









#### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration





### IN FRONT OF THE

### MIRROR

I see my skin becoming thinner, marked and sagging. It is less supple and lacking comfort. I am looking for an intense skincare to visibly rejuvenate my skin and regain suppleness, comfort and radiance.







#### **TARGET**

**MATURE SKIN** 

VISIBLE SIGNS OF HORMONAL DEFICIENCIES

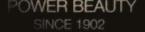
**SAGGING** 

**DEEP WRINKLES** 

**EXTREME SKIN DRYNESS** 

LACK OF LUMINOSITY









### LIFE

### **PEARL**

#### **CELLULAR**

THE GLOBAL ANTI-AGEING SKINCARE FOR MATURE SKIN

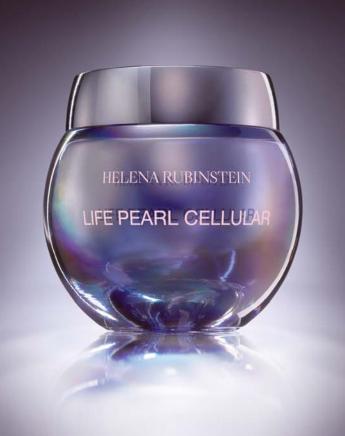
UNIQUE HIGHLY CONCENTRATED ACTIVE INGREDIENTS WHICH COMPENSATE FOR THE VISIBLE SIGNS OF HORMONAL DEFICIENCIES







PEARL



# LIFE CELLULAR

**TECHNOLOGY EXPERTISE** 

- PHYTO-SUBSTITUTE™, a "cellular messenger" produced by jasmine, reactivates the production of lipids that are vital to skin nutrition and suppleness.
- -CYTO-PEARL ELIXIR™ rebuilds the cell's internal structure deep-down and revives their metabolism leaving skin redensified and wrinkles intensely smoothed.







### LIFE

### **PEARL**

### CELLULAR

INTENSE REPAIR CARE FOR MATURE SKIN:

Skin compensated nutrition

Decreased wrinkles

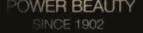
Redefined contours

Recreated luminosity





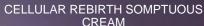






### LIFE PEARL CELLULAR





Counteracts the visible signs of hormonal Defeats visible signs of hormonal deficiencies and fights against dryness, sagging, deep wrinkles and lack of **luminosity** 

Intense anti-ageing care for mature

Compensated nutrition, decreased wrinkles, redefined contours, recreated

Cyto-Pearl Elixir™



#### REBIRTH CARE FOR EYES AND LIPS

deficiencies where they are the most visible: the eye and lip contour

Intense anti-ageing care for mature skin Anti-contour wrinkles - lightened circles - sumptuous nutrition.

Cvto-Pearl Elixir™ Longevity Shiitake Diakalyte™ particles



#### **CELLULAR EMULSION**

Compensates for the visible signs of hormonal deficiencies to redensify the skin, smooth the wrinkles and recreate optimal lipid profile

Spectacular smoothing, sumptuous nutrition, long lasting hvdration

Cyto-Pearl Elixir™ Phyto-Substitute™ Sweet chestnut extract Lotus flower oil



#### **CELLULAR LOTION**

Relaunches cellular renewal & stimulates the synthesis of GAG's for skin redensification: restores skin's lipid barrier.

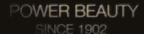
Skin is infused with intense hydration, perfectly supple and illuminated with radiance and comfort.

Phyto-Substitute™ Sweet chestnut extract Vital essence of Mamaku





# SENSORIAL DISCOVERY



#### SPECIALIST ANTI-AGEING CARE

#### PRODIGIOUS GLOBAL ANTI-AGEING CARE



















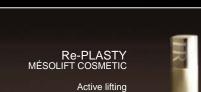
IR





**CREAM** 

**SERUM** 













Reduced spots

#### ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency







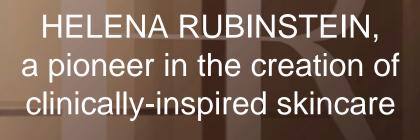




#### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration





LACLINIC-MONTREUX, a prestigious Swiss clinic renowned for its cutting-edge results



# LACLINIC MONTREUX









































# Re-PLASTY

HIGH CONCENTRATION OF PURE VITAMIN C
Anti-free radical power, skin smoothing, even complexion

**HYALURONIC ACID** 

Excellent moisturizer, absorbs up to 1000 x its weight in water

**AMINO ACIDS** 

Contribute to dermis construction and hydration

FERULIC ACID

Anti-free radical power, global anti-oxidant protection



### Re-PLASTY







LIFTING-RADIANCE INTENSE CREAM SPF 15	REVIVING EXTREME GEL FOR EYES	LIFTING-RADIANCE EXTREME CONCENTRATE	
Instant anti-ageing intervention inspired by mesolift Expert action on radiance and skin perfection	Instant anti-ageing intervention inspired by mesolift Expert action on eye contour smoothing and revitalization	Instant anti-ageing intervention inspired by mesolift Expert action on cutaneous plastoradiance	
Active lift – Radiance injection – Ideal plasticity	Ideal eye contour plasticity Immediate clarity – smoothed, more even skin	Visible smoothing-lift – Reinforced tonicity Ideal plasticity – Intense radiance	
Meso-solution Ferulic Glow-filter	Meso-solution Ferulic acid Expert dosage of draining active ingredients	Meso-solution C10 Ferulic acid	





### IN FRONT OF THE

### MIRROR

My skin has lost it's softness, wrinkles have appeared.











### **TARGET**

LINES
WRINKLES
ROUGHNESSES













### Re-PLASTY

THE 1<sup>ST</sup> INSTANT ANTI-AGEING INTERVENTION
WHICH REPLICATES THE SOPHISTICATED PEEL
PROTOCOL PERFORMED AT LACLINICMONTREUX











### Re-PLASTY

REPLICATES A PROFESSIONAL PEEL AT HOME

THE PEEL-SOLUTION, AN ULTRA-CONCENTRATED COMPLEX

Glycolic acid - Lactic acid - Phytic acid

- + RETINOL
- + LHA
- + UVA / UVB filters











### Re-PLASTY

PEEL SOLUTION

Exfoliates the epidermis to refine texture and wrinkles

HIGHLY DOSED PURE RETINOL

Dermatologists' reference anti-wrinkle molecule.

HIGHLY DOSED LHA
Ultra precise, targeted exfoliating action

UVA / UVB FILTERS
Protect against photo-ageing, prevent dark spots and wrinkles



#### Re-PLASTY



WILDWIN SPACES
AND
DARK SPOT CORRECTION

REFININ	G CRE	AM SPF	10
t anti-agein	ig inter	vention	whic

replicates peel technology Peeling - Correction - Protection

High definition skin result: Refined wrinkles - Prevent dark spots Sublime skin texture

#### DARK SPOT REDUCTION, ADVANCED RETINOL ANTI-WRINKLE NIGHT **CONCENTRATE**

Retinol intervention with concentration levels at the frontier of prescription strength products

Correction – Smoothing – Intense anti-wrinkle

High definition skin result:

Intense smoothing – Reduced wrinkles and r oughnesses

Protection against free-radicals



#### PERFECT SKIN RENEWER **INSTANT PEEL MASK**

A high performance formula to instantly improve skin's texture and luminosity

Instant radiance – renewed skin effect Sublime smoothed skin As if retexturized

From 15 days of using the Prodigy Re-Plasty range: skin quality equivalent to a peeling session at LACLINIC MONTREUX

Peel-solution LHA

**TECHNOLOGY** 

Instan

**UVA/UVB** filters

Peel-solution

Highly dosed pure retinol Vitamin E derivative

Peel-solution Highly dosed HEPES

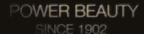
Highly dosed urea







# SENSORIAL DISCOVERY



#### SPECIALIST ANTI-AGEING CARE

#### PRODIGIOUS GLOBAL ANTI-AGEING CARE



COLLAGENIST WITH PRO-XFILL Anti-wrinkle - Replumping - Filling 40+









**SERUM** 













#### **INSTANT COSMETIC INTERVENTIONS**

Re-PLASTY MÉSOLIFT COSMETIC

Active lifting Radiance injection Ideal plasticity







Re-PLASTY HIGH DEFINITION PEEL

Skin perfecting Smoothed wrinkles Reduced spots

#### ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency









#### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration





## IN FRONT OF THE

## **MIRROR**

With age, I see on my face spots becoming darker. I want to reduce spots, recover a perfectly even and luminous skin and fight against ageing.

















## **TARGET**

SPOTS DUE TO AGEING

DULL AND LESS HOMOGENEOUS SURFACE

LOSS OF FIRMNESS













### Ш

## ANTI-AGEING WHITENING EXPERT





## **AGEWHITE**

PIONEER IN ANTI-AGEING WHITENING

A mirror-like translucency

AgeWhite recovers the skin's transparency and reduces dark spots visibly, just like restoring a "rusted" mirror.













### Ш

## ANTI-AGEING WHITENING EXPERT





## **AGEWHITE**

### TO RESTORE SKIN'S MIRROR FUNCTION

1- Whitening action:

New Power K complex including kojic acid & CéramideWhite® to control melanin production. Enriched with mint & prunus to limit melanin transfer.

2 - Anti-ageing efficacy:

Yeast to reinforce the DEJ & Shiitake to protect the dermis.

















## **AGEWHITE**

### **UNPRECEDENTED RESULTS**

Melanin production reduced by 62% in 4 days\*.

The complexion becomes homogeneous, bright and clear.

The skin reflects light again and gets mirror like translucency.

Instant radiance 85%\*\*, transparent skin 95%\*\*, dark spots reduced 87%\*\*.





## **AGEWHITE**



RENEWING FOAMING CLEANSER & CLARIFYING TONING LOTION	ILLUMINATING REFINING EYE SERUM
Prepares the skin to receive the AGEWHITE routine; clears the skin from impurities and clarifies the skin.	Illuminates & refines the eye contour and reduces dark circles.
The skin is clearer, smoothed and immediately refreshed. The intensity of dark spots starts decreasing. Skin is as renewed.	The eye contour becomes brighter and more radiant.
Power K whitening complex 2 powerful exfoliating agents : glycolic acid and lactic acid	Power K whitening complex (kojic acid + mint extract + prunus extract)  Caffeine  Yeast & Shiitake extract

TECHNOLOGY



## **AGEWHITE**





SPOT	REJU	VENATING	INTENSIVE
		SERUM	

Visibly reduces dark spots and fights against signs of ageing by significantly reducing wrinkles and firming the skin.

Day after day, dark spots become smaller and fewer. Skin is clearer, more even, smoothed and firmed up.

Power K whitening complex (kojic acid + mint extract + prunus extract)

Yeast extract

ECHNOLOGY

Shiitake extract

### MIRROR-LIKE TRANSLUCENCY **BIO-CELLULOSE MASK**

Anti-ageing whitening power by limiting and clarifying spots, resurfacing and boosting radiance.

Day after day, skin is more transparent and its texture refined. Spots are visibly clarified, the skin is perfectly even.

Bio-cellulose mask support Vitamin C

## Ш \_\_\_\_\_

## ANTI-AGEING WHITENING EXPERT



## AGEWHITE





ENLIGHTING SMOOTHING HYDRA-EMULSION	BRIGHTENING MOISTURE CREAM
Hydrates the skin intensively and enlightens the skin. It appears smoother, firmer and toned.	Reinforces dermo-epidermic junction* to prevent spots rooting and a specific ingredient to retain water into the skin for a long lasting moisturizing effect.
The complexion becomes more homogeneous, brighter, clearer and more transparent.	Day after day, the complexion is brighter, the skin is radiant and more even.
Power K whitening complex (kojic acid + mint extract + prunus extract)	Power K whitening complex (kojic acid + mint extract + prunus extract)  Vitamin C
±	+



## PREMIUM UV





PREMIUM UV ANTI-AGEING UV PROTECTION SPF 40/50	PREMIUM UV BLUE BASE ANTI UV – AGEING – POLLUTION
SPF 40: the ideal make-up base protection, to enhance skin radiance. SPF 50: a reinforced UV protection against wrinkles and dark spots.	In a high SPF base, it combines anti-yellowish neutralizing blue pigments with the "Triple Reject System": anti-UV, anti-ageing and anti-pollution.
UV rays are repelled to protect the skin from sun damages and wrinkles apparition. Dark spots formation is prevented.	From the first application, the yellowish complexion is neutralized.  Day after day, skin is protected from UV, pollution and signs of ageing.
Mexo Lotus technology Mexoryl SX + XL and Titanium Dioxide filters White Lotus	Mexoplex® (Mexoryl® SX + Tinosorb® S) Prunus and mint extracts Blueberry extracts Shea and maize extracts

## **CLEANSING CARE**





## TREE OF LIFE

The essence of the formulas lie in their powerful secret of life: the longevity properties of Moringa, the tree "that never dies".

TREE OF LIFE contains LIFE MORINGA COMPLEX, an active ingredient with three fundamental properties: PURIFYING – PROTECTING - STIMULATING.







## CLEANSING CARE



### TREE OF LIFE

**CLEANSING** SOUFFLE CREAM HONEY LOTION HERBAL LOTION Supreme Cleansing Cream Clarifying Enriched Honey Lotion Silky Herbal Lotion Purifies the skin while preserving Enriched in acacia honey to wake up Enriched in chamomile, with its soothing the complexion while providing virtues to comfort and soften the skin. moisture. moisture and gently freshening the Delicately envelopes the face and Upon application, the skin is moisturized skin. absorbs all impurities to perfectly and soothed. Every day, the vital and purifying Life Moringa Complex's energy cleanse the skin. Upon application, the skin is

remoisturized and refreshed.

The skin's beauty is restored by the

purifying, protective and stimulating energy of Life Moringa Complex.

The skin is purified and free of makeup and is ready for the active

ingredients of the TREE OF LIFE

lotions.

restores the skin's radiance and beauty.

### SPECIALIST ANTI-AGEING CARE

### PRODIGIOUS GLOBAL ANTI-AGEING CARE



COLLAGENIST WITH PRO-XFILL Anti-wrinkle – Replumping – Filling 40+

















EYE / LIP CARE

**CREAM** 

**SERUM** 







### **INSTANT COSMETIC INTERVENTIONS**



Active lifting Radiance injection Ideal plasticity











Re-PLASTY HIGH DEFINITION PEEL

Skin perfecting Smoothed wrinkles Reduced spots

### ANTI-AGEING WHITENING UV

AGE WHITE POWER K

Anti-spots - Clarity Translucency











### PREMIUM UV

Daily UV protection SPF 40 Make-up base SPF 50 12h Hydration









## **COMPLEXION**





## COMPLEXION

# MASTER THE LIGHT TO UNIFY, SCULPT AND REJUVENATE THE FACE

Sheer flaxible textures in total affinity with the skin with state-of-the-art active ingredients and fresh, illuminating shades; Helena Rubinstein's legendary know-how provides women with a perfect, time-defying complexion.





### **FOUNDATION**

MAKE UP BASE





### REJUVENATING



PRODIGY BASE Corrective Make Up Base

> PRODIGY Cream foundation

LIQUID /CREAM FOUNDATION





COMPACT FOUNDATION





POWDER & SPECIALI<u>STS</u>





WHITENING



AGE WHITE Compact



## PERFECTING NATURAL MAKE UP





### COLOR CLONE X<sup>3</sup> BASE

TRIPLE PERFECTION MAKE-UP BASE

All skin types

Balanced color tone

Radiance diffused

Soft and smoothed skin

Make-up application is easy and its hold is optimized

Fluid and soft



### COLOR CLONE X<sup>3</sup> TRIPLE PERFECTION FLUID FOUNDATION

All skin types

Perfect color and radiance

Natural transparent unifying veil

Freshness

Comfort all day long

Satin finish

Light coverage

Silky compact powder veil





## PERFECTING NATURAL MAKE UP





### COLOR CLONE X<sup>3</sup> COMPACT TRIPLE PERFECTION COMPACT FOUNDATION

Normal to combination skin

Tone-on-tone color
Tailor-made coverage
Refined skin

Natural finish Matt finish

Ultra light compact cream



### COLOR CLONE SUBLI-MAT

Normal to oily skin

"Soft focus" effect matifying veil

Smooth, even skin Unified complexion

Natural matte finish Light coverage

Silky cream veil



## **REJUVENATING & FOUNDATION**





PRODIGY BASE CORRECTIVE SMOOTHING MAKE-UP BASE SPF 25

All skin types

Prepares skin for a perfect

Prodigy anti-ageing power Make-up hold Skin is soft and supple

Uniform finish
Transparent coverage

Fresh and delicate texture

**IEXTURE** 



PRODIGY POWERCELL FOUNDATION SPE 15

All skin types

Youthful complexion grafter

Skin smoothed, uniformity recreated, Nude skin finish

In complement with powercell serum

double youth grafting power

Ultra-fresh and fluid texture Light coverage with vegetal stem cells

Nude skin sensation



PRODIGY LIQUID LIGHT FOUNDATION

All skin types

Luminous rejuvenating radiance instant smoothing effect Smoothes & illuminates

Transparent, uniform finish Medium coverage

Allies a serum with a fluid foundation



PRODIGY CREAM FOUNDATION

Normal to dry skin

Global anti-ageing effect Smoothed, lifted, radiant complexion 12hr comfort & hydration

Satin finish
Adjustable coverage

Rich and silky cream





## REJUVENATING & WHITENING





PRODIGY COMPACT

Normal to dry skin

Global anti-ageing effect Extreme comfort Smooth complexion Radiance

Satin finish

Adjustable coverage

TEXTURE

Light compact powder



AGE WHITE REVERSER SPF 20

All skin type

Instant brightness Clarity Skin protection SPF 20

8h pure mat unified finish Adjustable coverage

Ultra-thin velvety texture

±



## **EXPERT MAKE-UP**









WANTED BLUSH



**COLOR CLONE** 

PRESSED POWDER



**ILLUMINATION** 

LOOSE POWDER

	MAGIC CONCEALER
RESULTS	Unifying, anti-dark circles Lights up dark areas Anti-fatigue effect
TEXTURE	Light fluid cream

EYE OPENER
First "Band of light" for the eye zone Even out skin tone Open the eyes Complementary step of the concealer
Fresh and light fluid

WANTED DEGGIT	
Reshaping velvety blush Illuminates and sculpts	
Fine, silky powder	

Flawless complexion creator Natural, even, no-imperfection finish Duplicates skin's color structure
Light, silky pressed powder

Revived natural radiance Anti-dull complexion effect Delicately matified skin

Micro-fine loose powder Extreme comfort, non-drying



## **EYES**





### **ENHANCE THE EYES** WITH STUNNING INTENSITY

To enhance the eyes, Helena Rubinstein combines the art of light and shade with the power of performing formulas and with elegant, universal, timeless colours.









## **MASCARAS**





## **MASCARAS**

PIONEERING EXPERTISE, OBJECTS OF DESIRE

Inventor of the 1st waterproof mascara in 1939 and of the 1st automatic mascara in 1958, for over 70 years Helena Rubinstein has been revolutionizing eye makeup and boldly reinterpreting the mascara.









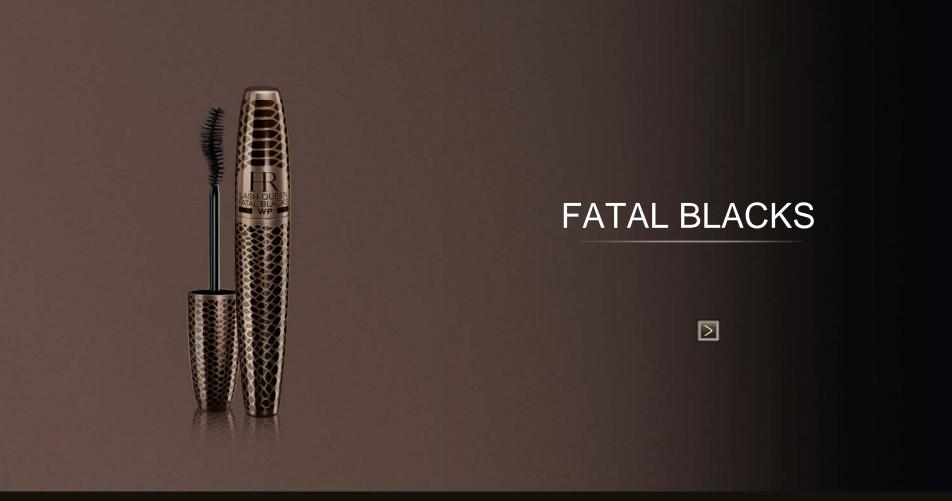


SEXY BLACKS











## LASH QUEEN FATAL BLACKS





POWER BEAUTY
SINCE 1902



## LASH QUEEN

### INTENSE ADORNMENT OF THE EYES









## MASCARA & BASE



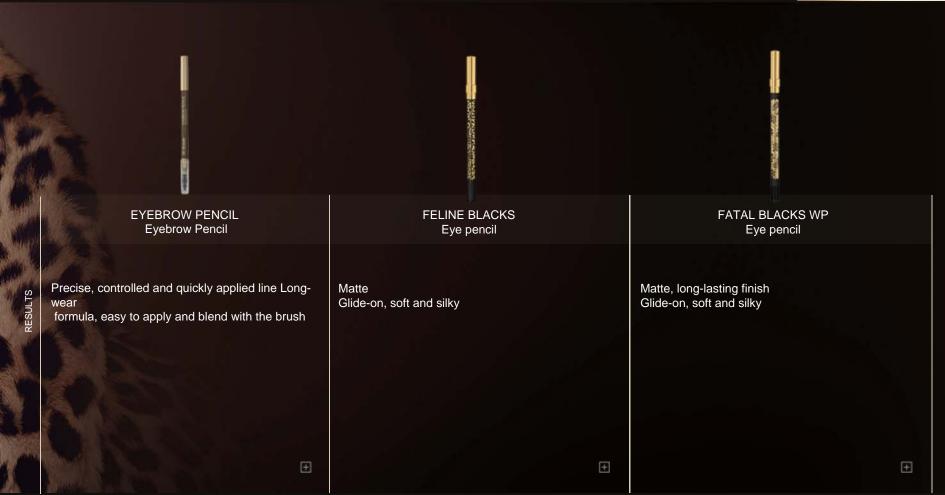






## PENCILS & EYE LINERS

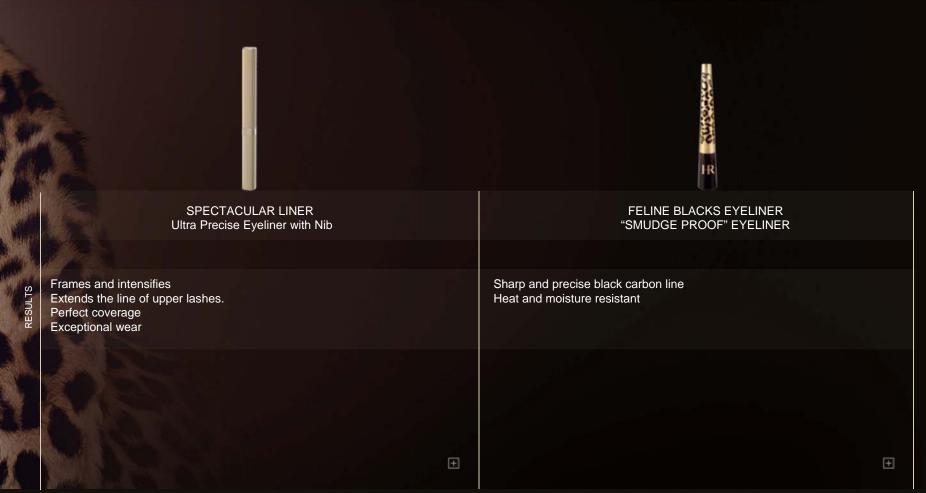






## PENCILS & EYE LINERS



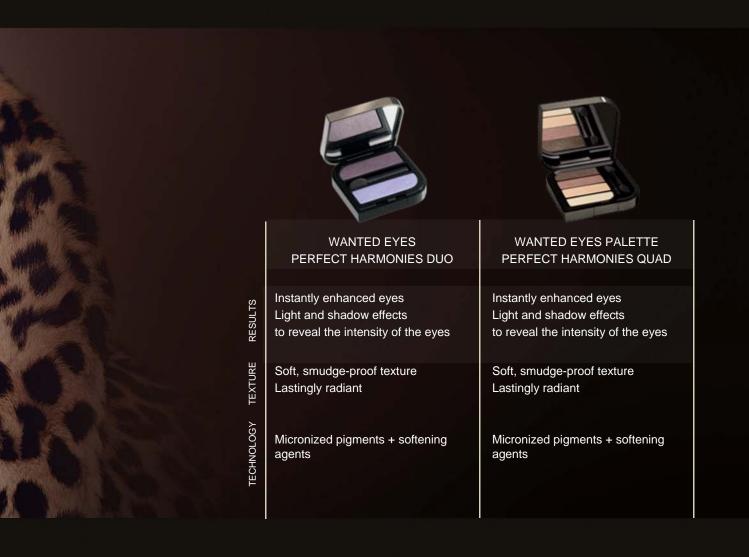






## WANTED EYES







# LIPS





# LIPS

## PERFECT YOUR SMILE WITH A HINT OF SENSUALITY

Helena Rubinstein offers an entire spectrum of precious effects, high coverage to most translucent, comfortable textures for a visibly rejuvenating effect.













## WANTED ROUGE







	ANTI-AGEING		SHINE	
	WANTED ROUGE	WANTED GLOSS	WANTED STELLARS	WANTED STELLARS GLOSS
RESULTS	Captivating colors Visibly rejuvenating Anti-ageing contouring effect Hydrating, smoothing	Stunning shine and "silicone" volume Tinted, transparent or pearlescent plumping effect	Stardust shine and comfort Multi-reflection shimmering effect	Stardust shine and "Silicone volume"
TEXTURE	High-coverage, comfortable cream texture	Ultra comfort	Light, shimmering, ultra comfortable cream texture	High-comfort
	<b>±</b>	+	+	+









# BEAUTY





## THE HR APPROACH TO ADVICE





## **BEAUTY REVELATION**

EACH WOMAN HAS UNIQUE AND PRECIOUS BEAUTY INSIDE HER

To reveal this beauty, Helena Rubinstein offers a unique 3-stage global approach

## THE HR APPROACH TO ADVICE





## **BEAUTY REVELATION**

A UNIQUE 3 STAGE GLOBAL APPROACH

TARGET TREAT ENHANCE





#### **TARGE**



DIAGNOSIS IN FRONT OF THE MIRROR
"If you look at your face in the mirror, what would you like to improve? Can you show me?"

#### **TREAT**



#### **FACE CARE ADVICE**

According to the client's antiageing priority, treat the face using global or specialist anti-ageing care.

#### **ENHANCE**

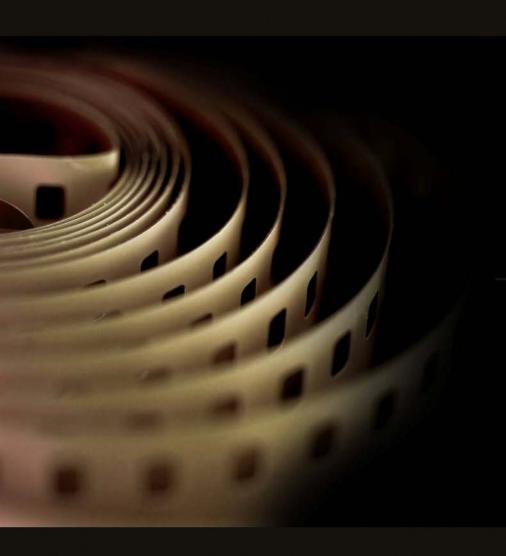


#### MAKE-UP ADVICE

Enhance and visibly rejuvenate the face using radiant, subtle and tailored make-up.











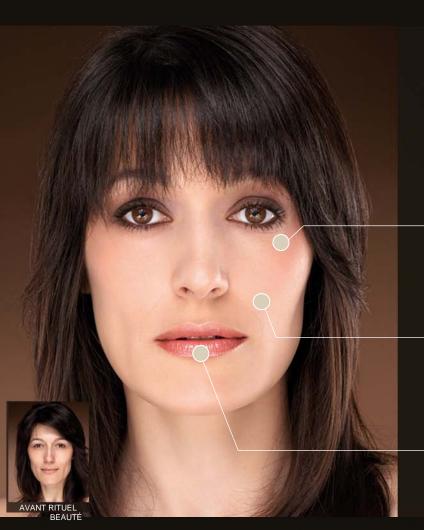


# BEAUTY REVELATION IN PRACTICE









Target

REPLUMP AND REFIRM THE FACE, REDUCE VISIBLE WRINKLES

Treat

Enhance

POWER BEAUTY SINCE 1902











Target

# RESTORE THE RADIANCE AND TONE OF YOUNG SKIN

Treat

Enhance











Treat

#### REDUCE THE OVERALL SIGNS OF AGEING

Treat Enhance









Treat

#### REDUCE RADICALIZED SIGNS OF AGEING

Treat Enhance





Treat

LIFE PEARL CELLULAR EYE & LIP

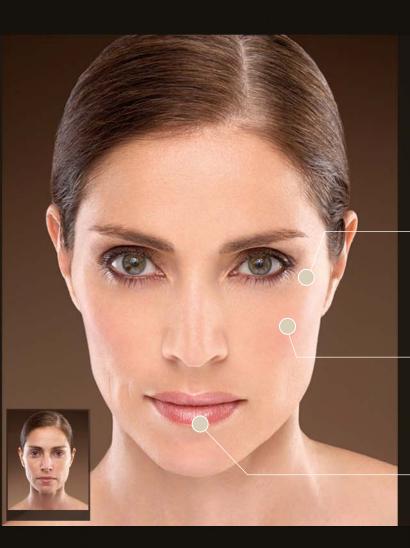
#### REDUCE RADICALIZED SIGNS OF AGEING



WANTED ROUGE







Target

LIFT FEATURES, RESHAPE CONTOURS

Treat

Enhance

POWER BEAUTY SINCE 1902

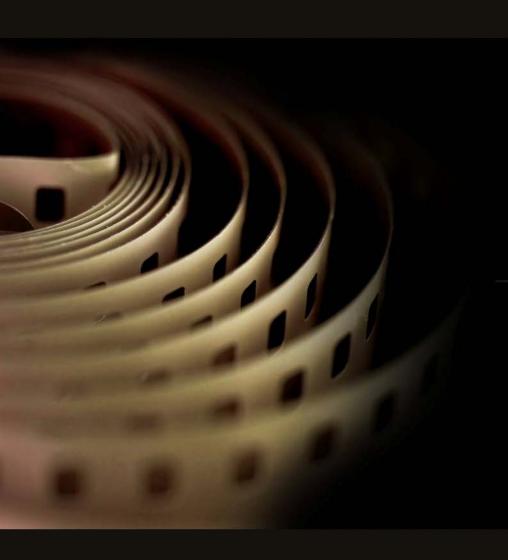












# BEAUTY REVELATION IN PRACTICE







# LATEST NEWS











#### ALL THE JOURNALISTS ARE TALKING ABOUT IT





e le buone notizie sono sempre state di pertinenza della osmetica (si è mai visto un'antietà che funzioni peggio tel precedente?), il tenore di quelle che girano sul web is precise tiez, il enine si quelle che grano sai veui o siti specializzati aggiunge un respino ampio, e tuffal-o che frivolo. Per esempio, il prossimo 16 apple si ter-a a Parigi un incontro tra Union for Ethical Bio Trade Jebb, ente nato tre anni fa con l'obiettivo di favorre il ommercio etico, e le aziende cosmetiche per approodire le modalità su come queste possano sostenere al meglio la biodiversità. «Il loro interesse è grande e l'obiettivo ora è tradurlo in pratiche corrette. Bisogna colmare l'assenza di competenze e capire come sia meglio agire», spiega Rik Kutsch Lojenga, direttore di Uebt. Questa è solo una delle tante conferme del fatto che il cammino verso il cosmetico dalle tre B (buono, quindi etico, bio e bello, quindi efficace) è stato intrapreso. e che si cerca di garantire la serietà di una scienza cosmetica mirata ad abbassare l'impatto sull'ambiente, sviluppare la biodiversità e aiutare le comunità contadine nel mondo. Del resto, sempre secondo Uebt, in futu-ro l'81% dei consumatori smetterà di acquistare creme e antietà che non siano derivati da pratiche di commercio etico. Dati confermati dalla Grail Research, società di ricerche americana: secondo un loro sondaggio negli States 183% dei consumatori considera già come migliore qualità di un'azienda i processi di produzione ecosostenibili. Tanto che la loro manager Silvia Springolo, presentando i dati del report The Green Revolu-tion, ha commentato: «Non sono sicura di quanto le nostre competenze ci permettano di fare oggi, ma non c'è modo di tornare indietro».

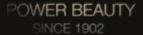


«L'83% degli americani oggi considera come çome prioritari, per la qualità di un azienda, i processi di produzione ecosostenibili»



























































#### ALL THE JOURNALISTS ARE TALKING ABOUT IT



#### NO STRESS!

di molteplici ruoli, oggi ne risentono di più, con risvolti negativi sulla sessualità. Ed effetti visibili anche sulla pelle. Ma la via d'uscita c'è

#### SIAMO TUTTE STRESSATE

tre ad affliggerei con ansie e pesantez-ze, se supera la soglia limite, innesca meccanismi infiammatori che logora-no gli organi. Pelle inclusa. Ma in realtà non tutto lo stress è da demonizzare. Auxi. Nutri approcei scientifici lo indi-cano con il vero motore dell'evoluzio-

#### Partiamo da dentro

endogeno, e quindi genetico, ed eso-geno, rappresentato dallo stile di vita,



Se la pelle assorbe al massimo gli attivi

pontanie, cin na entramni i parametri huori norma, tende a invecechiare pra-cocemente. Pelle compresa, visto che anche l'ossigeno è molto carente. Qui a Villa Paradiso, in una settimana, si valutano tutti gli stati carenziali dovu-ti allo stile di vita shagliato, abusi tussinici compresi, e si mette in atto un meccanismo, o protocollo, di disintos-

#### A tavola contro lo stress

A tavola contro lo stress

- Simo Tunica stroitus a mettrer
in atto un programma di diintosicicaitone a luea di fibochia, più famaci
di sonatore onigeranti, più famaci
moreopatici the thimolano gli organi
interni più deboli a reagine (sostaure
conne coentrama (20) diall'estato pocome coentrama (20) diall'estato pocome coentrama (20) diall'estato
già depo una settinuara la pelleri siocopo ne beneficio. Anche gazine al
supporto di connetici antionaliani,
terapie a base di cockali vitaminici e grendigens, e quindi graefico, od enegren, representatio dalla valla dei al consumo glutter a calco Marcia del manto del mentanto del del mentanto d





































# HR, A UNIQUE LINK





POWER BEAUTY SINCE 1902



# INTERNAL INFORMATION

#### HOW TO USE THE TRAINING MODULE



The Power Beauty HR training tool has been designed to be adapted to sessions taking place in training rooms or at point of sale.

#### Recommendations:

1 day format HR POWER BEAUTY, Since 1902 – complete module

½ day format The brand / The HR must have / Focus Skin care, Complexion,

Mascara / HR Sales advice

2hr "Must Have" format The brand / The HR must have / HR Sales advice / Latest

news

2hr Skin care format HR skin care / Sensorial discovery / HR Sales advice

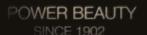
2hr Make-up format HR make-up / Focus Complexion, Lash Queen, Wanted Rouge /

HR Sales advice

"Must Have" coaching HR Must have / Sensorial discovery & key words / HR Sales advice

(at the point of sale)

Global objective: orient the training with sales advice as the priority following on with skin care and make-up sales



### HOW TO CONDUCT THE TRAINING



Encourage maximum participation during the training day by using all the tools created to favor interactive learning, sales advice, sensorial discoveries...

In order to do this, we strongly advise you to use the activities contained in the module (shortening the detailed explanations of product technology if necessary – focus uniquely on the star active ingredients):

- -Table & set of 10 "key HR dates" cards
- -3 sensorial discovery workshops by combining product texture trial and key words (set of 27 cards)
- "Magic Queens" Lash Queen quest game
- -Before & after Beauty Revelations
- -Hands-on make-up workshop (if possible) with focus on face / eyes / lips
- Any extra initiatives are welcome!

### HOW TO USE HR'S LATEST NEWS



We have selected some of HR's latest news, such as press launches, films and in women's magazines.

We encourage you to regularly complete / up-date this section by inserting information on your own initiatives (roadshows, evenings, press meetings, coverage etc.) in order to share all of the brand's latest news with your Beauty Advisors.



### THE TRAINING ROOM



- Respect color and material codes of the HR brand: taupe, white and gold.
- Use HR Beauty Party accessories and merchandising elements to present products, the mirror, ...
- Add a touch of femininity with white orchids, the emblematic flower of the brand
- Display star launch visuals: Prodigy Powercell / LQ Sexy Blacks,...
- Do not overload the room with "Feline Blacks" decorative elements (leopard motif)









### THE TRAINING ROOM

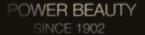


- Plan generous merchandising with products by axe (following the HR merchandising charter)
- Provide note pads, training booklets, sales bags, pedagogical tools according to the elements included in the Power Beauty training coffret
- Play background music when welcoming participants and during breaks (music from the HR brand film, Wanted or lounge music)
- BA gift at the end of the training: select products amongst our 3 star launches and "must have" products









#### TRAINER GROOMING



#### Make-up:

We recommend these two types of make-up which will suit most women. Hair should be simply, elegantly styled to highlight the face.

#### **Clothing**:

We recommend wearing either the HR uniform or an outfit with neutral and dark colors with an orchid

brooch



Eye make-up based on precise lines and neutral shades to highlight a stronger shade of lipstick.



Eye make-up based on gently shaded color, with no visible lines, to highlight "natural" lips.



Uniforms

