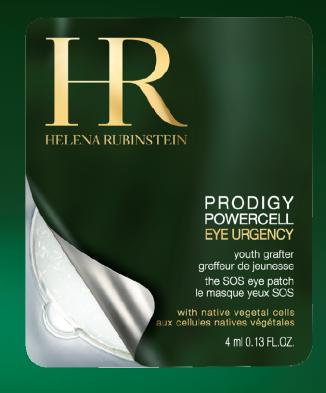


PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH TRAINING MODULE







HELENA RUBINSTEIN NEW BRAND STATEMENT



POWER BEAUTY SINCE 1902



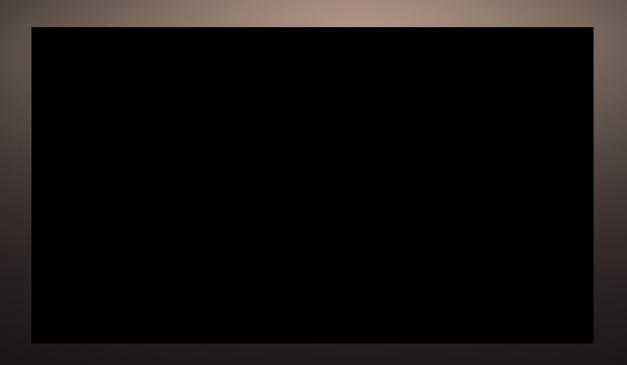
POWER BEAUTY SINCE 1902

POWER BEAUTY SINCE 1902





POWER BEAUTY SINCE 1902







POWER BEAUTY SINCE 1902

THE MOST
DEMANDING WOMEN

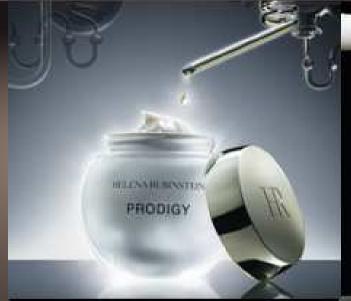
THE MOST

ACTIVE INGREDIENTS

THE HIGHEST
CONCENTRATIONS

THE MOST SUMPTUOUS TEXTURES

RESULTS CHALLENGING THE AESTHETIC MEDICINE EFFICACY











HELENA RUBINSTEIN THE 3 SCIENTIFIC TERRITORIES



POWER OF NATURE

"I want a global anti-ageing action"

PRODIGY

MOLECULAR BIO-SAP
VEGETAL STEM CELL



COLLAGEN EXPERTISE

"I need targeted efficacy on visible signs"

COLLAGENIST

MICRO IMPLANTS
COLLAGEN INJECTIONS
LIFTING & V-SHAPING



LACLINIC AT HOME

"I need a radical and immediate correction"

Re-PLASTY

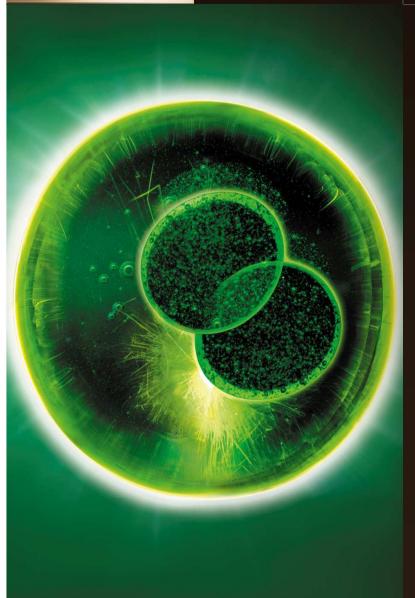
MESOLIFT PEELING LASER POST INTERVENTION CARE







POWER OF NATURE



Description: cutting-edge technique in the field of nature and vegetal cells (vegetal stem cells, bio-sap) which plays a role in cell regeneration and stem cell grafting to renew aged and damaged cells.

Technological feat: preserving the power of these cells, whose lifespan is very limited

Keywords: Cellular Regeneration



PRODIGY PIONEER OF HIGH TECH NATURALITY



2002

ENCAPSULATED **BIO SAP**

PRODIGY

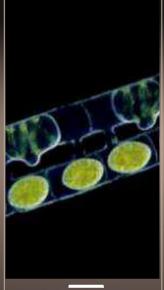




BIO-MATIRCE™ PLANT TISSUE EXTRACTS IN EMBRYONIC STATE

PRODIGY TISSULAR





BIO-SEVE EXTRÊME™ NATIVE VEGETAL CELLS OF SEQUOIA & VIGNA FLOWERS

PRODIGY EXTREME



2010

VEGETAL STEM CELLS OF OCEANIC CRISTA

PRODIGY POWERCELL





2012

MOLECULAR BIO-SAP

THE NEW **PRODIGY**



EXCEPTIONAL RESULTS PRODIGY POWERCELL
THE RANGE

SCENARIO



PRODIGY POWERCELL EXCEPTIONAL RECOGNITION



2 YEARS OF SUCCESS*

12 AWARDS

4 PATENTS FOR THE FORMULA

2 SCIENTIFIC PUBLICATIONS

1 POWERCELL SOLD EVERY 3 MINUTES AROUND THE WORLD



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

2012

HR CONTINUES TO DRIVE INNOVATION FORWARD



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

POWERFUL RESULTS:

1 APPLICATION

15 DAYS OF EYE CARE TREATMENT RESULTS





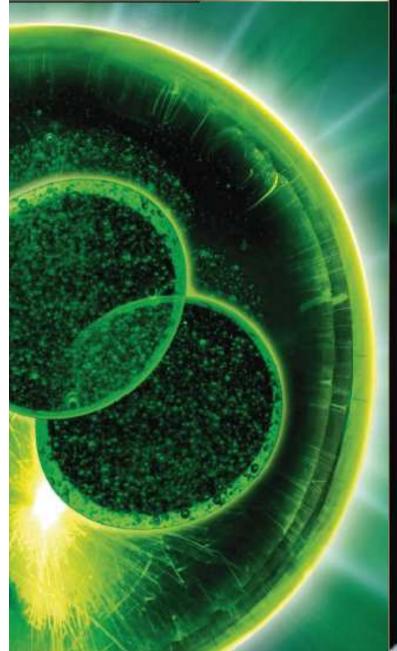
HELENA RUBINSTEIN CREATES...



PRODIGY POWERCELL EYE URGENCY

YOUTH GRAFTER
THE SOS EYE PATCH







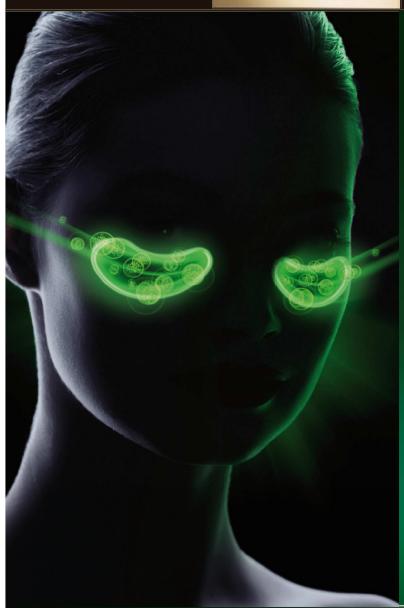
1 APPLICATION = 15 DAYS OF EYE CARE TREATMENT

INSTANT DE-PUFFING INSTANT SMOOTHING INSTANT LIFTING EFFECT

A second skin eye patch, with the Bio-Cellulose Technology Allied to the power of Oceanic Crista for a youth grafting of the eye contour



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH



THE SECOND SKIN EFFECT
FOR AN INSTANT
YOUTH GRAFTING
OF THE EYE CONTOUR:

INSTANT DE-PUFFING
INSTANT SMOOTHING
INSTANT LIFTING EFFECT



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH TECHNOLOGY



THE POWERFUL ASSOCIATION OF

VEGETAL STEM CELLS

AND

BIO-CELLULOSE



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

BIO-CELLULOSE



Bio-cellulose patch (photo internal use only)

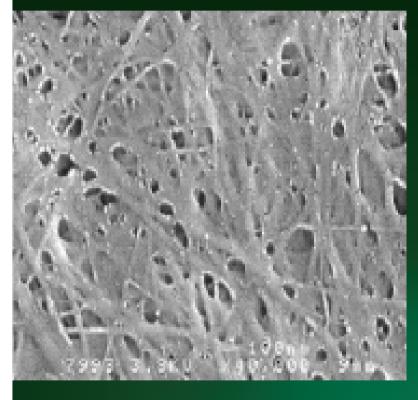
Bio-cellulose: dense network of fibres possessing a 3D structure similar to the layers of reticular tissue in the skin with exclusive properties:

- Regenerating power* to promote skin repair.
- **Soothing power*** to appease inflammatory signals, source of hyper pigmentation.
- Perfect fusion with the skin to infuse the formula intensively and evenly while providing a sensorial feeling to the skin.



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

BIO-CELLULOSE



Bio-cellulose (photo internal use only)

What is Bio-cellulose?

A special type of cellulose made only by aerobic fermentation of Acetobacteria:

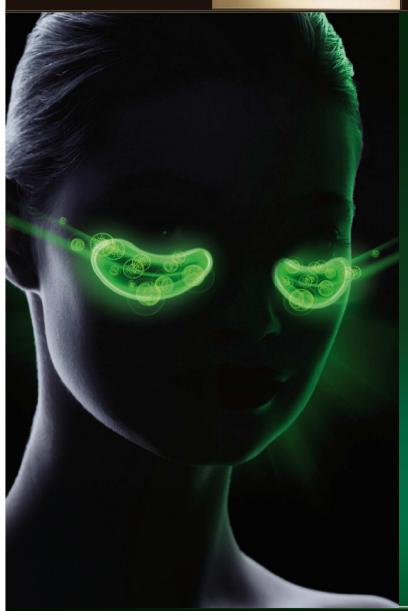
Biocellulose is a **natural**, **renewable material**, **lying totally in green chemistry** and sustainable development.

Main properties of Bio-cellulose:

- Good adsorption / desorption of liquids,
- High resistance to stretching,
- Good permeability to air,
- Perfect match with the skin (great permeation and moisturizing effects).



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH HOW TO USE IT?



WEEKLY:

In the morning or at night for an instant anti-fatigue result and rejuvenation of the eye contour

AS A CURE:

6 consecutive days for a reinforced youth grafting of the eye contour



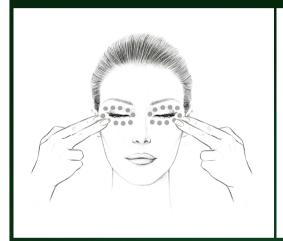
PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH SPECIFIC RITUAL

1- MICROCIRCULATION ACTIVATION

2- PATCH APPLICATION

3- SMOOTHING

4- TAPPING MOVEMENTS



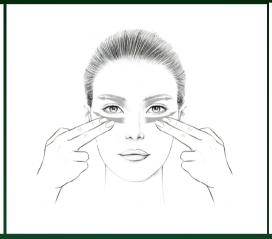
Working on both eyes at the same time, tap gently and rapidly on the skin around the eye to activate the microcirculation.



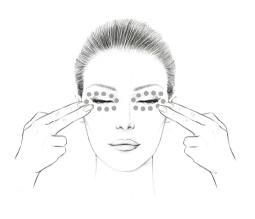
Apply the patch close to the inside corner of the eye, taking care to cover the whole lower area of the eye contour (including the bag). Dual use on either side depending on area of need.



Leave for 15 minutes then remove the patch.



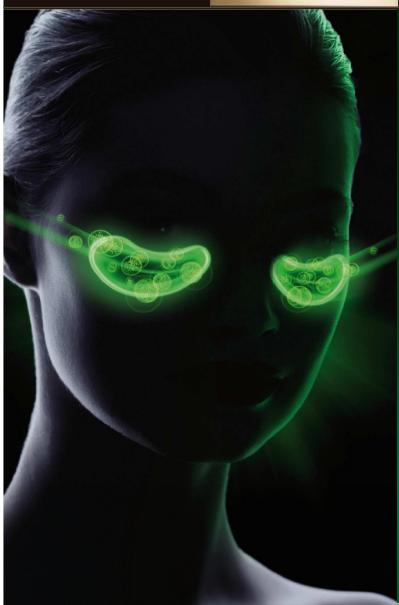
Using repetitive, simultaneous strokes, smooth the excess product from the inside corner of the eye towards the outside to drain and decongest the eye contour area (arches and bags).



Again use rapid, gentle tapping movements to stimulate the contour of both eyes simultaneously and ensure optimum penetration.



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH EXCEPTIONAL RESULTS



VEGETAL STEM CELLS OF OCEANIC

CRISTA:

SPECTACULAR RESULTS
DEMONSTRATED
IN VIVO*

* In vivo results on vegetal stem cells of oceanic crista vs. placebo, 4 days after the destruction of stratum corneum



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

EXCEPTIONAL INSTANT RESULTS

IN ONE APPLICATION, THE EQUIVALENT RESULT OF 15 DAYS OF EYE CARE TREATMENT*

RESULTS	15 DAYS OF EYE CARE TREATMENT	1 APPLICATION OF PRODIGY POWERCELL EYE PATCH	
Rested eye area	80%**	80%**	
Homogeneity	77%**	77%**	
Decrease of signs of fatigue	70%**	70%**	

STRONG INSTANT RESULTS

1 EYE PATCH APPLICATION

Skin regeneration

70%**

Eye bags reduction

73%**

Lifting of the skin

66%**

•Self-assessment on 30 women

** Percentage of subjects having observed an improvement / decrease of the item





PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

EXCEPTIONAL SHORT AND LONG TERM RESULTS



ITEMS	FROM THE 1 ST APPLICATION ¹	AT THE END OF THE CURE ²	
PUFFINESS IS REDUCED	(67%)*	(73%)*	
SKIN IS SMOOTHER	(75%)*	(75%)*	
SKIN IS LIFTED	(61%)*	(63%)*	
SIGNS OF TIREDNESS ARE REDUCED	(69%)*	(77%)*	
DARK CIRCLES ARE REDUCED	(NA)*	(69%)*	

* Self assessment on 51 women of all skin types



PRODIGY POWERCELL

A COMPLETE RANGE FOR VISIBLE SIGNS OF YOUNGER SKIN



the serum



the night serum



the cream



the eye care



the eye mask



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

TECHNOLOGY

1- VEGETAL STEM CELLS OF OCEANIC CRISTA:

100% active power to act on CELLULAR REGENERATION*, TISSULAR REPAIR* and ANTI-FREE RADICAL DEFENSE*.

2- BIO-CELLULOSE:

Dense network of fibres possessing a 3D structure similar to the layers of reticular tissue in the skin with exclusive properties:

Regenerating power* to promote skin repair.

Soothing power* to appease inflammatory signals, source of hyper pigmentation.

Perfect fusion with the skin to infuse the formula intensively and evenly, thanks to air-tight innovative material.



1 pair of patch

APPLICATION *(

Weekly use for an instant anti-fatigue boosting effect or as a **6-day cure** for enhanced results.

Leave on for 15 minutes, then remove and massage any remnant into the skin.

TEXTURE:

A unique luxurious and sensorial feeling of Bio-cellulose that fusions with the skin. Highly refreshing and soothing formula.

SKIN BENEFITS:

In one application, the equivalent result of 15 days of eye care treatment: INSTANT DE-PUFFING – INSTANT SMOOTHING – INSTANT LIFTING EFFECT

* In vitro tests



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

SALES SCENARIO

Welcome

Focus in the mirror

most demanding women by creating products highly concentrated in active ingredients with visible results. »

« Hello Madam, welcome to HELENA RUBINSTEIN POWER BEAUTY SINCE 1902. HELENA RUBINSTEIN is the cutting edge anti-ageing beauty brand at the forefront of scientific innovation for the

"If you look at your skin around your eye contour, in the mirror, what would you like to improve? Show me..."

« Let me introduce you PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH. One application of this patch is equivalent to 15 days of eye care treatment. From the 1st application, this intense "infusion" of vegetal stem cells has an instant de-puffing, smoothing and lifting effect on your eye contour.

[Whilst showing Prodigy Powercell Eye Patch to the client]

This patch is made of bio-cellulose, a cutting edge cosmetic network of fibres with strong soothing and regenerating properties that fusions perfectly with your skin for an intense permeation.

It associates the unprecedented restoring power of vegetal stem cells of Oceanic Crista to fight against the signs of ageing.

> Highly functional, you can use this patch while going on with your daily life routine. The SOS Eye Patch could be used weekly for an instant anti-fatigue boosting effect or as a 6-day cure for enhanced results.

At the end of the cure, enhanced results on: the signs of tiredness are reduced, eye contour is decongested, puffiness and dark circles are reduced. The eye contour area is lifted and smoothed.

For a daily optimal efficiency, apply in the morning Prodiay Powercell Serum and Cream to the whole face and neck to visibly rejuvenate your skin, fortifying and moisturizing continuously.

For an intense repair and regeneration of your skin during each phase of the night, apply Prodigy Powercell Night Shot, 5 times more concentrated in Vegetal Stem Cells than the serum*.

For the eye contour, apply Prodigy Powercell Eye Care for an immediate visibly younger and regenerated gaze. »

Treat



WEEKLY OR 6-DAY CURE



EVERY DAY & NIGHT





PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

SALES SCENARIO

4

Enhance

Did you know that there are a few additional techniques you can use to illuminate your skin and give it an instant rejuvenated effect? It is very easy.

For a smoother, more toned and radiant complexion with a nude skin finish, apply Prodigy Powercell Foundation, the first youthful complexion grafter (a serum foundation) offering you a double dose of vegetal stem cells in complement of Prodigy Powercell Serum.

Next, apply Magic Concealer to erase dark areas and Wanted Blush to illuminate your facial features.

5

Focus

Beauty Revelation

"If you have a few moments, I would be delighted to show you how to carry out this beautifying routine at home."

YFS:

ling to the service

Suggest an alternative appointment based on the client's availability

6

Finalize

"I will prepare your Prodigy Powercell skincare and would like to offer you the trial sizes to complete your routine.

If <mark>customer purchases Pr</mark>odigy Eye patch > Trial sizes: Prodigy Powercell Serum + Prodigy Powercell cream + Prodigy Powercell cream + Prodigy Powercell eye care

I would be delighted to get your comments any time." Give the client the opportunity to join the HR address book.



PRODIGY POWERCELL LINK SELLING SCENARIO

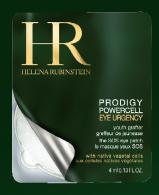
THE PRODIGY POWERCELL SKINCARE ROUTINE





PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

COMPETITIVE ENVIRONMENT



6 pairs - 105 euros

THE HR +

- 1 APPLICATION = 15 DAYS OF EYE CARE TREATMENT RESULTS
- POWERFUL RESULTS: INSTANT DE-PUFFING INSTANT SMOOTHING – INSTANT LIFTING EFFECT
- POWERFUL ASSOCIATION OF CUTTING-EDGE BIO-CELLULOSE & VEGETAL STEM CELLS
- FUNCTIONALITY: INSTANTLY REGENERATE THE EYE AREA WHILE GOING ON WITH YOUR DAILY LIFE.
- SECOND SKIN EFFECT: PENETRATION EFFICACY

ESTEE LAUDER



PERFECTIONIST EYE PATCH

SK-II



SIGNS EYE MASK

DIOR



CAPTURE TOTALE
MULTI
PERFECTION
EYE ZONE PATCH

GUERLAIN



SUPER AQUA EYE PATCH

SHISEIDO



PURE RETINOL INTENSIVE REVITALIZING EYE MASK



HR SKINCARE GEOGRAPHY

1ST 2012 SEMESTER





PRODIGY POWERCELL

Skin smoothed Radiance recreated Tone reinforced 24hr rehydration

GLOBAL ANTI-AGEING CARE

From age 30



Fortified skin - reduced wrinkles Radiance revealed – Continuous hydration

From age 30

PRODIGY POWERCELL

From age 40



From age 50



PRODIGY EXTREME

Deep wrinkles smoothed - Density Radiance – Extreme nourishment

From age 40





High Hydration– Anti-ageing Densifying - Smoothing

COLLAGENIST WITH PRO-XFILL

Anti-wrinkle Replumping - Filling

COLLAGENIST V-LIFT

Lifting - Firmness Anti-wrinkle

PRODIGY POWERCELL THE RANGE

LACLINIC AT HOME





Re-PLASTY

MESOLIFT Radiance

HD PEEL Anti-wrinkle Skin quality

LASERIST Anti-dark spot Uniformity



RE-PLASTY AGE RECOVERY

Repair accelerating night care

SALES SCENARIO

HR SKINCARE

HYDRA COLLAGENIST

EXCEPTIONAL RESULTS

INNOVATION 2012 PRODIGY POWERCELL EYE PATCH

3 TERRITORIES



POWER OF NATURE

YOUTH GRAFTER

PRODIGY POWERCELL



THE 1ST GENUINE "YOUTH GRAFTER' SKINCARE THAT AUTO-REPAIRS SKIN IN RECORD TIME, FOR DAILY REPAIR AND PROTECTION. GLOBAL ANTI-AGEING POWER

PRODIGY

New for 2012



From 40

FOR THE FIRST TIME
IN COSMETICS,
A "YOUTH" TRANSFUSION
EVEN AT THE DEEPEST DERMIS
FOR A DEEP SKIN RENEWAL.

ULTIMATE ANTI-AGEING POTENCY

> PRODIGY EXTREME



From 50

THE 1ST LIFE CONCENTRATE
WITH THE ULTIMATE ANTIAGEING POTENCY TO FIGHT
THE RADICALIZED SIGNS OF
AGEING SEEN IN MATURE SKIN.



PRODIGY POWERCELL EYE URGENCY THE SOS EYE PATCH

PRICE POSITIONING - EUROPE

	<u> </u>			
131 €	LAUDER	Perfectionist Eye Patch	Eye Patch	8 pairs
120€	SK-II	Signs Eye mask	Eye Patch	14 pairs
105€	HR	Prodigy Powercell Eye Patches	Eye Patch	6 pairs
102€	LANCOME	Absolue Premium Bx Mask	Cloth Mask	6 U
97 €	DIOR	Capture Totale Patch Regard Multi-Perfection	Eye Patch	12 pairs
94€	GUERLAIN	Super Aqua Mask	Eye Mask	6 U
59 €	SHISEIDO	Pure Retinol Intensive Revitalizing Eye Mask	Eye Patch	12 pairs



Source: www.mydrp .net nov 2010



