

### POWER BEAUTY SINCE 1902

# EYEBROW POWDER-GEL

Perfect color match
Even natural finish-Flawless 17h hold

#### KEY POINTS TO KNOW & REMEMBER

#### MAKE-UP RESULT

- Color match, uniformity & natural finish
- Flawless 17h hold & waterproof
- Eyebrows defined for youthful look

#### **APPLICATION**

- Precise brush applicator & easy to use
- Long playtime & easy gliding
- Comfortable texture

#### **CUSTOMER'S KEY WORDS**

"My eyebrows are not enough defined, and I want them more stronger, but I don't want a make up result too fake" OR

"I want to design my eyebrows, with a precise sharp line, and I want a long lasting result"

#### **APPLICATION**

Apply EYEBROW POWDER-GEL on the skin surface under the hairs of the eyebrow.

Start in the middle, then blend inwards towards the inner corner and outwards towards the outer corner.

Fade it in the inner corner by blending to avoid a strong and sharp "head" of the eyebrow.

#### **TECHNOLOGY**: A CREAMY POWDER GEL

#### ① UNIQUE GELLIFIED SYSTEM WITH POWDERY FINISH

Wax + Silica powder = Perfect natural finish

#### **②** LONG-LASTING STAY

Volatile oil + Flexible film former = Waterproof 17 h hold Dermatologically tested / Ophtalmologically tested

#### **③ PRECISE BRUSH APPLICATOR**

Soft, right hair length + Precise slanted shape = Soft, precise & expert brush

This brush, with its slanted shape, flawlessly but naturally defines the eyebrow line

#### 3 shades







03 Charcoal Grey\*

\*One shot



## SALES SCENARIO

Welcome

"Would you like to give your eyebrow the possibility TO BE NATURALLY PERFECT?"

2 Present

(While applying the product on the top of the customer's hand)

« Allow me to present you the new EYEBROW POWDER-GEL.

The make up result is naturally perfect,
and color stay flawless for 17 hours.

Its powder-gel texture is comfortable,
and the application is easy and soft thanks to its specific
slanted shape brush, and gives you a precise and easy draw.

EYEBROW POWDER-GEL is the best product for a

« mistake-proof application » even for untrained women».



4. Skincare Advice

"Because skincare brings 50% of the make-up result, prepare the skin for an instant rejuvenating effect, with PRODIGY EYE ."



5 Make-up Advice

Then for an immediate and lastingly rested eye zone, apply PRODIGY EYE URGENCY THE TREATMENT CONCEALER and if necessary MAGIC CONCEALER. Make up the eyes with WANTED EYES palette or duo, and FELINE BLACKS PENCIL Then apply your favorite HR mascara.



Apply SPECTACULAR EYEBROW POWDER-GEL:
First, take a small amount of product with the brush,
and rub it in the back of the hand to prepare the texture.
Then, apply colour on the skin, under the hairs starting
in the center of the eyebrow.
Then blend it inward and outward to avoid a strong sharp line effect

in the inner corner.

**6** Finalise

Follow the procedure presented in the FOCUS brochure

HOOK

NO
Offer an appointment according to the customer's availability