

# PRODIGY POWERCELL NIGHT SHOT

YOUTH GRAFTER

#### **KEY POINTS TO KNOW & REMEMBER**

A REAL "SHOT" OF REPAIR AND REGENERATION OF THE SKIN DURING THE NIGHT

5 TIMES MORE CONCENTRATED IN VEGETAL STEM CELLS<sup>1</sup>

DAY AND NIGHT SKIN IS RECREATED, VISIBLY YOUNGER:

RESTED FEATURES – REDUCED WRINKLES – RECREATED RADIANCE – RESTORED FIRMNESS

#### VEGETAL STEM CELLS: 100% ACTIVE POWER

The vegetal stem cells of Oceanic Crista, the very quintessence of life, have been tested and compared with the best-known active antiageing ingredients.

They demonstrate a remarkable effect on the three key mechanisms of ageing: cellular regeneration, tissular repair and anti-free radical defense<sup>2</sup>.

#### ACCELERATED REPAIR PROCESS PROVEN IN VIVO<sup>3</sup>

An unprecedented *in vivo* test has proven the efficiency of vegetal stem cells on the accelerated repair of the skin barrier. The quality of the skin is multiplied by 3.

#### EXCEPTIONAL SELF-ASSESSMENT RESULTS<sup>4</sup>

From the  $1^{ST}$  awakening, skin is more rested (85%). Day after day, skin is smoother (94%), more radiant (81%), the skin's overall appearence is improved (92%).

#### YOUTH GRAFTER PRODIGY POWERCELL RITUAL



#### DAY AND NIGHT SKIN IS RECREATED, VISIBLY YOUNGER



## PRODIGY

youth grafter

NATIVE VEGETAL CELLS

PRODIGY POWERCELL NIGHT SHOT youth grafter

#### MAJOR BREAKTHROUGH VEGETAL STEM CELLS 100% ACTIVE POWER

### SALES SCENARIO

1 Welcome	« Hello Madam, welcome to HELENA RUBINSTEIN. Pioneer of anti-ageing cosmetic since 1902,	
	HELENA RUBINSTEIN offers the best before aesthetic medicine by creating products highly concentrated in active ingredients with visible results. »	
Focus 2 in the mirror	What would you like to bring to your skin, show me »	
	« My skin is tired, it lacks vitality and radiance. I would like a skincare which repairs intensely my skin! »	
<u>3</u> Treat	« Let me introduce you PRODIGY POWERCELL NIGHT SHOT. Inspired by the cellular therapy in aesthetic medicine, this real "shot" highly concentrated in active ingredients repairs and regenerates your skin during each phase of the night.	
	[Whilst applying Prodigy Powercell Night Shot to the client's hand]	
	Every night, a single drop is enough Its formula, 5 times more concentrated* in vegetal stem cells of oceanic crista* melts in the heart of your skin to bring a remarkable power of repair and regeneration.	
<b>_</b>	Night after night, your skin is regenerated and appears visibly younger : your features are rested, wrinkles reduced, radiance renewed, firmness restored.	
REALEY REALEY REALEY	For a daily optimal efficiency, apply in the morning Prodigy Powercell Youth Grafter Serum and Cream to the whole face and neck to visibly rejuvenate your skin, fortifying and moisturizing continuously.	
	For the delicate eye contour, apply Prodigy Powercell Youth Grafter Eye Care for a gaze visibly younger with immediate anti-puffiness. »	
4 Enhance		
	Did you know that there are a few additional techniques you can use to illuminate your skin and give it an instant rejuvenated effect? It is very easy.	
	Enhance your skin with Prodigy Liquid Light foundation. From the moment of application, you will appreciate its visibly rejuvenating radiance effect.	
	Next, apply Magic Concealer to erase dark areas and Wanted Blush to illuminate your facial features.	
5 Flash	"If you have a few moments, I would be delighted to show you how to carry out this beautifying routine at home."	
Beauty Revelation		

Offer an appointment according to the client's availability

YES: Follow the service process laid out in the FOCUS brochure

6 Finalize

Give the client the opportunity to join the HR address book + propose trial samples of HR products