THE BASIC POINTS TO SAY AND TO REMEMBER

TRIPLE PERFECTION FOUNDATION BREAKTHROUGH:

- COLOR PERFECTION: Perfectly adjusted color
- LIGHT PERFECTION : Radiant and luminous complexion
- •TRANSPARENT TEXTURE : Smooth, radiant and flawless skin texture.

Approved by unconditional users of Pore Genius* Contains an SPF PA ++ filter

FORMULATION SECRET



Color Clone Pigments TONE-ON-TONE EVENING EFFECT 40% of water FRESH SENSATION / RADIANCE

+ Plant-derived phytosqualene HYDRATION / COMFORT

MAKEUP RESULTS

• Fine veil, smoothed, luminous and comfortable skin surface from morning to evening.

• A range of 7 shades (3 Beiges + 3 Ocres + 1 Pink)

RECOMMENDATIONS FOR USE

Apply fluid with wide smoothing strokes, like a cream, working with fingertips or a sponge, from the center of the face outwards.

COMPLEXION BY HELENA RUBINSTEIN



IR DELENA RUBINSTEIN

COLOR CLONE χ^3

Triple perfection fluid foundation. FPS 24 PA++

30 ml dispenser pump bottle

CATCHPHRASE	Hello Madam, welcome to HELENA RUBINSTEIN How can I make you happy? "I would like to see your fluid foundations"
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BEFORE A MIRROR DIAGNOSIS OF DESIRED MAKEUP RESULT	What would you like to do for your complexion? PLEASE SHOW ME "What I really want is a perfect, thoroughly transparent complexion!" "Ideally, I would like to have a transparent complexion, without a buildup effect, and a smoothed skin texture"
PRESENT COLOR CLONE	I would like to show you how to transparently and very gently smooth and enhance your complexion, in your ideal shade. COLOR CLONE ^X is the foundation that will allow you to smooth your skin, while illuminating your complexion, in its ideal shade.
	Please let me show you how COLOR CLONE will smooth the complexion with a soft focus effect, while remaining very transparent, fresh and comfortable, without a sensation of buildup.
	As you can see, you can obtain matte, transparent and luminous results, without excess product.
TREAT	However, before applying the compact foundation, it is very important to use a skin care formula that will prepare the skin and smooth its surface in order to optimize the action of the fluid foundation.
ENHANCE	I recommend that you use the Collagenist range. Did you know that there are some very simple, complementary routines for a radiant complexion?
	Prepare the Minimize shadow Illuminate the face with complexion IR areas with

OFFER THE FLASH BEAUTY REVELATION SERVICE

"Madam, if you have a few minutes, I would be happy to show you how to perform this beauty routine at home. "

■ <u>YES</u>

Proceed according to the service procedure presented in the FLASH brochure

• <u>NO</u>

Offer an appointment based on the customer's availability

FINALIZE Offer the opportunity to add your customer's name to the HR address book